



Lyxor Korea 10US\$  
Lyxor LatinAmerica 10US\$  
Lyxor Malaysia 10US\$  
Lyxor MS  
Lyxor  
Lyxor  
Lyxor  
Lyxor  
Lyxor U  
SPDR  
SPDR

Exclusive trading strategies using  
**Exchange Traded Funds  
& Extended Settlement**

*Trading with Ray Barros Seminar*

**Date :** 24 July 2010 (Sat) **Time :** 9am-1pm  
**Venue :** SGX Auditorium  
**Ticket:** S\$68 (Early Bird S\$58)



### Synopsis & Outline

Market behaviour is ever changing. Traders must be able to identify the trend change and ride on financial instruments such as Exchange Traded Fund (ETF) and Extended Settlement (ES) to trade more effectively. > Learn how to recognise the market behaviour which develops into a **trend change** and **trend weakness**. Identify reliable advance market patterns that show a **sustainable market recovery**. Identify **market behaviour patterns** that give reliable advance warning of a change in the uptrend.

These methods will also be applied to the current market, the commodity market situation and the market outlook.

- Market Trend in the next 12 months
- Chart Analysis
- How to use ETF and ES as a tool
- Adopting Trading Techniques
- What indication to watch out
- About ETF and ES
- Influence of market beliefs

**Seminar Price: S\$68 (LIMITED SEATS AVAILABLE!)**

**Sign up by 19 July to enjoy the Early Bird Special price of S\$58!**

**Existing POEMS client may redeem the seminar ticket using their reward points**

**Reward Points : 1888 points**

**Early Bird Special : 1688 points (Till 19 July 2010)**

For Education purpose only. \* This publication is provided to you for general information only and does not constitute a recommendation, an offer or solicitation to subscribe for the investment. You should understand and carefully consider each ETF's investment objectives, risks, charges and expenses before investing. ETFs are subject to investment risks including possible loss of the principal amount invested. You may wish to seek advice from a financial adviser before investing. In the event you choose not to do so, you should consider whether the ETF is suitable for you. Information of each ETF can be found in the respective Prospectus from the Issuer's website

# Diversify and Invest globally with over 1000 Exchange Traded Funds

Access 9 major ETF markets at your finger tips at POEMS

PhillipETF. Enquiry: 6333 0383 | etf@phillip.com.sg

## **Speakers Profile**



Mr. Ray Barros is a professional trader, fund manager, author, and educator. Since he started trading twenty years ago, his track record reflects a whopping 39 percent per annum return on a compounded basis. It means a hypothetical investment of \$1,000 returned about \$300,000 in the 20-year period between 1990 and September 2010.

He is also the author of two books – ‘The Nature of Trends’ and ‘The Ray Wave’.

Ray has been regularly featured in regional newspapers and publications like *The Singapore Strait Times*, *The Sydney Morning Herald*, *Your Trading Edge Magazine*, *Singapore Business Times*, and *Smart Investor*.

He has also been featured on BBC (Asia), CNBC, Bloomberg, Channel News Asia and a number of Indian TV stations e.g. Channel 18 (CNBC Indian Affiliate) and UtV-Bloomberg.. In addition, Ray has given public and in-house seminars in Sydney, Singapore, Bombay, Shanghai, London, Tokyo and Taiwan.

Time	Program	Speaker
9am to 9.30am	Registration at Level 1	
9.30am to 10am	Introduction to Exchange Traded Fund (ETF): “What you need to know about ETF?”	UOB Asset Management
10am to 10.30am	Introduction to Extended Settlement (ES): “What exactly is ES?”	Phillip ES Specialist
10.30am to 11am	Morning Tea and Networking with investors	
11am to 1.15pm	Market Outlook and Trading with Mr. Ray Barros	Mr. Ray Barros
1.15pm to 1.30pm	Q&A and Networking	

## **Payment Mode**

- Through any Phillip Investor Centre(**CASH PAYMENT MODE ONLY**):  
[http://www.poems.com.sg/index.php?option=com\\_content&view=article&id=56&Itemid=73](http://www.poems.com.sg/index.php?option=com_content&view=article&id=56&Itemid=73)
- Through rewards point redemption (for existing POEMS clients)

**Note:** Indicate Payment for “Mr. Ray Barros Seminar”

# Diversify and Invest globally with over 1000 Exchange Traded Funds

Access 9 major ETF markets at your finger tips at POEMS

PhillipETF. Enquiry: 6333 0383 | [etf@phillip.com.sg](mailto:etf@phillip.com.sg)

## **Contact Us**

- **Email your name, contact number, and trading account number (if any) to [marsiling@phillip.com.sg](mailto:marsiling@phillip.com.sg) or [boonkeng@phillip.com.sg](mailto:boonkeng@phillip.com.sg) or call us at 6364 8555 or 6299 0555.**

## **\*Promotions**

- **Open a Phillip Cash Management Account during the seminar to enjoy waiver of initial startup deposit and receive a goodie bag.**
- **Participate in our ETF Campaign and receive shopping vouchers. Trade ETFs between 1 Jun 2010 – 30 Sep 2010 to qualify -**

ETF Trades	Robinsons Vouchers
Min 2	\$10
5 and above	\$30

### \*Terms & Conditions –

1. Waiver of initial startup amount for Phillip Cash Management Account does not apply to foreigners (Non-PR).
2. Trade ETFs shopping vouchers promotional period is from 1 Jun 2010 to 30 Sep 2010.
3. Promotions are only applicable to POEMS Dealing Team clients, not applicable to Staff, Joint, and Corporate account holders.
4. All new accounts opened during the seminar must be tagged to Marsiling or Boon Keng Investor Centre.
5. Only Cash Management, Custodian, and Margin accounts are eligible for the above promotions.
6. The minimum brokerage has to be at least S\$25 in order to qualify for the above promotion.
7. Multiple trades executed within the same day for the same counter, belonging to same action and trade type will be considered as ONE trade done.
8. Applicable only for stocks trades done via POEMS Internet, POEMS Mobile, Telebroker, and POEMS ProTrader under accounts of POEMS Dealing Team (T-series account).
9. Clients will not be entitled to participate in the promotion if there is a change of trading representative or account closure during the promotional period.
10. Phillip Securities Pte Ltd (“PSPL”) will be sending the redemption letter for the Robinsons Vouchers to all qualified clients by Oct 2010. PSPL shall not be responsible for any mail delivery failure, mail rejection, defaced, torn, lost, stolen, and misplaced mail notification.
11. Shopping Vouchers are to be collected during office hours at respective Phillip Investor Centre by 31 Dec 2010.
12. Each client is only entitled to one shopping voucher during the promotional period.
13. Prizes are non-transferable, exchangeable nor refundable for cash.
14. All employees of PSPL and its associated entities, PSPL and its subsidiaries (direct or indirect) and their immediate families (e.g. spouse and children) are not eligible to participate in this promotion.
15. In the event of a dispute over the client’s eligible to participate in the above promotion, PSPL’s decision is final.
16. PSPL reserves the right to amend the Terms & Conditions from time to time without prior notification and may at its sole discretion at anytime to substitute or replace with any other items of similar values.
17. Outstanding payments or contra losses must be cleared otherwise clients will not be eligible for the promotion.

For Education purpose only. \* This publication is provided to you for general information only and does not constitute a recommendation, an offer or solicitation to subscribe for the investment. You should understand and carefully consider each ETF's investment objectives, risks, charges and expenses before investing. ETFs are subject to investment risks including possible loss of the principal amount invested. You may wish to seek advice from a financial adviser before investing. In the event you choose not to do so, you should consider whether the ETF is suitable for you. Information of each ETF can be found in the respective Prospectus from the Issuer's website