

INFORMATION SHEET

PHILLIP INVESTMENT ACCOUNT

MARGIN (M)

Power of Financing at your fingertips.



辉立证券私人有限公司

PHILLIP SECURITIES PTE LTD

A member of PhillipCapital

250 North Bridge Road #06-00
Raffles City Tower Singapore 179101

Tel: 65311555 www.phillip.com.sg

Co.Reg.No. 197501035Z GST Reg. No. M2-0021956-2

For more information, please visit www.poems.com.sg or drop us an email at financing@phillip.com.sg

Phillip Investment Account - Margin (M) is a trading account that allows you to leverage on your purchases using cash, shares and others such as unit trusts and bonds as collaterals.

1. Financing Quantum:

- **70%** for Grade A shares
- **50%** for Grade B shares
- **No Financing** for Grade C shares

Please refer to Margin list for Grade A and B shares.

2. Margin Requirements & How It Works

All new Margin (M) accounts will have an initial **credit limit** of **S\$50,000**. Please contact your trading representative for limit revision.

$$i) \text{ Margin Ratio (MR)} = \frac{\text{Collateral}^1}{\text{Ledger}^2} \geq 140\%$$

¹Collateral = Market Value or Cap Value (whichever is lower) x Financing Factor

²Ledger (Debit Balance) = Loan Amount

Margin Calls:

- ii) **120% ≤ MR < 130%:** Client is required to satisfy margin call within **3** market days including the date of notice to restore the MR to at least 130%.
- iii) **MR < 120%:** Client is required to satisfy force-selling call on the **same day** before 3:00 pm to restore the MR to at least 130%.

Methods to Satisfy Margin Call (MC):

1) Deposit Cheque / Cash / Electronic Payment:

$$\text{MC Amount} = \text{Ledger} - (\text{Collateral} / 1.3)$$

2) Sell shares:

Grade A: MC Amount x 3.5
Grade B: MC Amount x 2.0
Grade C: MC Amount x 1

3) Deposit shares:

Grade A: MC Amount x 1.3

Grade B: MC Amount x 1.857

$$\text{Available Cash} = \frac{\text{Collateral}}{1.4} - \text{Ledger}$$

Maximum Available to Purchase (refer to table below)
= Available Cash x Multiplier

		Step 2			
		Purchase	A Shares	B Shares	C Shares (no financing)
Step 1	Deposit				
	Cash		3.500	2.000	1.000
	A Shares		2.500	1.428	0.714
	B Shares		1.750	1.000	0.500
	C Shares		0.000	0.000	0.000

Financing Multiplier Table

Example 1 - Financing Multiplier Table:

Client deposits \$10,000 cash and wishes to purchase Grade 'A' Shares

1. Go vertically down the table, stop at cash (Step 1)
2. Go horizontally across the table, stop at Grade A Shares (Step 2)
3. Multiplier of 3.5, client can purchase up to \$35,000 worth of Grade 'A' Shares with \$10,000 cash deposit.

Example 2:

Client deposits \$10,000 cash and \$5,000 'A' Shares, and purchases \$25,000 worth of 'B' Shares. Assuming market price remains stable.

Deposits

Cash = \$10,000
'A' Shares = \$ 5,000

New Purchases

'B' Shares = \$25,000

Price Factor (Use for Calculating Collateral Value):

'A' Shares: 1.00 'B' Shares: 0.70

$$\begin{aligned} \text{MR} &= \text{Collateral} / \text{Ledger} \\ &= [(5,000 \times 1) + (25,000 \times 0.7)] / [-10,000 + 25,000] \\ &\quad \text{'A' Share} \quad \text{'B' Share} \quad \text{(CR)} \quad \text{(DR)} \\ &= 22,500 / 15,000 \\ &= 150\% \text{ (Within Margin Requirement of } \geq 140\%) \end{aligned}$$

Note: Please contact your trading representative if you require any clarification or assistance on the mechanics of margin trading.

3. Trading

Trading can be done via POEMS Online, POEMS Mobile as well as via your trading representative.

4. Custodial Services

All shares deposited or transacted through this account will be held in custody with Phillip Securities Pte Ltd (PSPL) in trust, except for purchases funded using CPF/SRS monies.

Corporate actions, such as dividends, rights subscription will be processed in this account. Accounts with multi-currency facility will receive the cash dividend in declared currency unless otherwise determined by the issuer/PSPL.

5. Excess Funds Management Facility

You may wish to opt-in for the Excess Funds Management facility to enjoy potentially greater earnings on the excess funds parked in this account. By opting in, your excess SGD and USD funds will be invested on a discretionary basis in Phillip Money Market Funds (MMF) and Phillip USD MMF respectively. Please refer to the section on Excess Funds Management under important notice for more information.

To opt-in, simply log in to your POEMS account, go to: ACCT MGMT > STOCKS > Online Forms> Excess Fund Authorization.

Otherwise, idle funds residing in this account will be deposited in a trust account. Credit interest, if any, will be paid on the full amount when it exceeds the stipulated limit as follow:

Amount	Interest on Credit Balance ¹
> SGD 50,000	0.10% p.a
> USD 50,000	0.15% p.a
> HKD 50,000	0.10% p.a
> AUD 50,000	0.05% p.a

¹ PSPL reserves the right to change the rates without prior notice.

6. Multi-Currency Facility

As an added advantage, you also have the option of maintaining foreign currency balances (USD, HKD, MYR, JPY, AUD, GBP, EUR, CNY and CAD) in your account for ease of trading and efficient management of your foreign currency denominated investments by opting in for multi-currency facility. With this facility, you may choose to settle your purchases or sales either in the traded currency or in SGD. However, your account must have sufficient funds in the settlement currency to avoid incurring interest on the debit balances.

Currency	Interest on Debit Balance ¹
SGD	6.00% p.a.
USD	7.00% p.a.
HKD	7.00% p.a.
JPY	4.20% p.a.
AUD	8.75% p.a.
GBP	4.50% p.a.
EUR	7.00% p.a.
CAD	7.00% p.a.
CNY	8.25% p.a.
MYR	No debit balance allowed

¹ PSPL reserves the right to change the rates without prior notice.

7. Settlement of Trades

As long as you have sufficient funds in SGD equivalent in your trading account, you enjoy **automatic settlement** for trades done in shares, unit trusts, and more.

You may make use of any of the payment modes set out in Section 10 of this information sheet to transfer money into the trading account.

Clients with multi-currency ledgers may settle your foreign currency denominated trades in the traded currency or in SGD.

For non-multi-currency account holders, trades will be settled in SGD.

Settlement of Purchase Contracts:

Purchase contracts will be settled on the contract due date + 1.

Settlement of Sale Contracts:

Settlement of sale contracts will be performed on contract due date + 1 and the sale proceeds will be credited into the account upon successful delivery.

Auto-conversion of Debit Balance:

In the event the ledger runs into deficit, arising from the transactions tabled below, auto-conversion will take place on the same day.

Transaction/Account Type	Investment Margin A/C
1) Withdrawal of Money 2) Fees & Charges 3) Right Subscriptions	All ledgers
1) Purchase contract 2) Contra Loss	MYR Ledger only

8. Contra Trading

You can perform contra trading of shares through this trading account. If you perform a sell trade during contra period, contra will automatically be done on a first-in-first-out basis. Contra loss/gain will be settled on contra statement date + 1.

9. Online Transaction Records and Statement of Account

You are able to view your transaction history and account details up to **12 months** year-to-date through POEMS.

A detailed physical monthly statement of account will also be provided to you at the end of the month as long as there are transactions in that month.

Statements will only be issued once a quarter if there are no transactions. If you wish to receive

statements monthly regardless of the activity, please opt in for electronic statements.

10. Fund Depositions/ Payment Modes

(I) Cheque

Cheque should be crossed and made payable to “**Phillip Securities Pte Ltd.**” Please state your trading account number and name on the back of the cheque.

If payment is in USD or MYR, cheque must be drawn in Singapore and Malaysia respectively. Cheque can either be mailed to your respective Trading Representative or presented at our Head Office’s cashier counter.

HKD, JPY, AUD, GBP, EUR, CNY and CAD payment can be made through telegraphic transfer (TT) only. Bank charges are to be borne by account holder.

(II) EPS (Electronic Payment for Shares)

One trading account can only be linked to one bank account for EPS. Payment should be made latest by 9:00pm on the contract due date. When making payment via EPS, you should choose ‘lump sum’ payment only. GIRO facility is not available for this account.

(III) Internet Bill Payment

You can also make payment using Internet Bill Payment or FAST (via POSB/DBS, UOB, OCBC, Standard Chartered Bank and Maybank only) by entering the 7 digits of your trading account number. E.g. trading account “123456” as “0123456”.

Note:

Internet Bill Payment fund transfers will be received on the next working day if the transfer is made before 9am. Please check with your respective banks for the actual cut-off timing and steps for making Bill Payment.

Please note that Citibank bill payment may take 5-7 working days before it reaches us.

(IV) Cash

Only cash payments in SGD can be made at our head office’s cashier counter.

(V) Telegraphic Transfer (TT)

You can make payment by Telegraphic Transfer (TT) if your funds are currently deposited with an overseas bank. TT fund transfers are allowed for SGD, USD, HKD, JPY, MYR, AUD, GBP, EUR, CAD and CNY.

Do note that the banks may levy bank charges for each TT fund transfer made, please check with your bank for the respective charges. Phillip Securities does not charge any fees for incoming TT fund transfers.

You will need to provide your bank with our bank account details for Telegraphic Transfer. Please refer to the following web link for our bank account details: www.poems.com.sg -> FAQs -> Payment & Settlement -> How do I pay via Telegraphic Transfer?

Please state your **trading account number** and **account name** in the TT payment instruction. Please refer to Important Notice Point 6 for more details.

11. Withdrawal of Excess Funds

You can transfer your available funds in the trading account to your bank account through POEMS.

To withdraw, simply log in to your POEMS account and click on ACCT MGMT > STOCKS > Online forms> Withdrawal Form. Alternatively, you can approach your trading representative to submit the request on your behalf.

All payments to you will be made as per the trading account name in our records. No cash withdrawals are allowed.

12. Schedule of Charges

Type of Service	Charges ²
Account Maintenance Fee	S\$16.05 per quarter (Quarterly trading activity is assessed at Mar, Jun, Sep, and Dec month end) Waiver Condition: At least 1 trade per quarter for the account
Foreign Shares Custody Charges	S\$2.14 per counter per month (subject to max S\$160.50 per quarter) Waiver Condition: 2 trades per month or 6 trades per quarter or minimum S\$132 brokerage per quarter
Corporate Action Handling Fee ²	
Cash Dividend	1% on net dividend subject to min S\$1.07 capped at S\$53.50 + Foreign fees and taxes (if applicable)
Other than the above	S\$10.70 + Foreign fees and taxes (if applicable)

² All charges are inclusive GST.

IMPORTANT NOTICE

1. The provisions above and these notes form part of the terms and conditions for opening and operating your account in addition to our general Terms & Conditions. In making your application for a Margin account, we will be assuming that you **agree** to this. Terms & Conditions can be obtained from Phillip Securities Pte Ltd or downloaded from www.poems.com.sg.

2. You should ensure that you have sufficient shares to deliver against your sale contracts to avoid a buying-in and penalty by SGX.

3. For online foreign currency-denominated shares transactions, you should carefully specify the settlement currency at the point of submitting a trade. After which, you should ensure that there are sufficient funds to meet the margin requirement in the settlement currency to avoid force selling. In the event that you have funds in another currency in equivalent value to your deficit in the settlement currency, your shares will not be force sold but a debit balance interest will start to accrue on the settlement currency until you order a currency conversion from the other currency to offset the debit balance in full. You can do a currency conversion through POEMS or by giving instructions to your trading representative. PSPL will **not** do the currency conversion on your behalf without any given instruction from you unless they are items stated under **Auto-conversion of Debit Balance**.

4. Phillip Securities Pte Ltd reserves the right to revise the published rates and charges from time to time.

5. For account closure with credit balance of S\$1.00 and below, an administrative charge of up to S\$1.07 (inclusive of GST) will be levied.

6. For payment via Telegraphic Transfer (TT), you are strongly advised to state clearly your PSPL Trading Account Number and Account Name in your TT payment instruction.

In the event that PSPL is unable to identify the account for the amount to be credited, PSPL may reject the amount transmitted after reasonable endeavors have been made to trace the source of the deposit. Any bank charges incurred during the course of event will be borne by you.

PSPL will not be held responsible for any loss, charge or damage arising from the rejected fund or delay in crediting the amount into the account.

7. Please contact your trading representative if you need any clarification or assistance on trading matters.

Excess Funds Management

When you opt for excess funds management facility, you authorize Phillip Securities to invest your surplus funds on a discretionary basis in Money Market Funds.

Currently, clients' excess SGD funds are placed in Phillip Money Market Fund and excess USD funds are invested in the Phillip USD Money Market Fund (Phillip US Dollar Money Market Fund). Please visit www.poems.com.sg/unittrust under Tools >> Fund Finder for more information on these two funds or approach your trading representative or customer service staff for the relevant factsheet.

The minimum amount of placement in MMF each time per client is \$100 and the minimum redemption amount is \$10. However, when the MMF unit balance falls below 50 upon redemption, balance units will be automatically and fully redeemed.

Equivalent dollar value of MMF units will be automatically redeemed at no extra charge for settlement of contracts or for withdrawal. For the settlement of the shares you buy, redemption of MMF units will take place automatically on contract due date+1. Similarly, excess cash arising from sales proceeds will be designated for placement in MMF on the same business day.

With regard to Money Market Funds (MMFs), **investors should note** that:

- A. MMFs are unit trusts that invest in short-term deposits and high quality debt securities. Both local and foreign issuers may issue permissible debt securities;
- B. Although the fund managers may seek to maintain or preserve the principal value of the MMFs, there can be no assurance that the funds will be able to meet their objectives;
- C. MMFs are **not principal guaranteed** unit trusts in that there is no guarantee as to the amount of capital invested and/or return received;
- D. Past performance figures as well as any projection or forecast regarding the MMFs are not necessarily indicative of the future or likely performance of such funds;
- E. A purchase of a unit in MMFs is not the same as placing funds on deposit with a bank or deposit-taking company. Investments are subject to investment risks including the possible loss of the principal amount invested;
- F. Unlike bank deposits, MMFs do not pay interest. Investors enjoy returns from the MMFs in the form of capital gains, which are generally not taxable under the current Singapore income tax laws;
- G. The value of units in MMFs and the income from them may rise as well as fall;

- H. For the MMFs invested through excess fund management feature, an annual management fee of 0.45% of the net asset value is built into the unit price. Phillip Securities earns a trailer fee of 0.27% p.a. from fund managers (out of the 0.45% annual management fee).
- I. The Money Market Funds are not intended for US citizens.

This information sheet is provided to you for general information only and does not constitute a recommendation, an offer or solicitation to buy or sell the investment product mentioned. It does not have any regard to your specific investment objectives, financial situation or any of your particular needs. Accordingly, no warranty whatsoever is given and no liability whatsoever is accepted for any loss arising whether directly or indirectly as a result of your acting based on this information.

Investments are subject to investment risks. The risk of loss in leveraged trading can be substantial. You may sustain losses in excess of your initial funds and may be called upon to deposit additional margin funds at short notice. If the required funds are not provided within the prescribed time, your positions may be liquidated. The resulting deficits in your account are subject to penalty charges. The value of investments denominated in foreign currencies may diminish or increase due to changes in the rates of exchange. You should also be aware of the commissions and finance costs involved in trading leveraged products. This product may not be suitable for clients whose investment objective is preservation of capital and/or whose risk tolerance is low. Clients are advised to understand the nature and risks involved in margin trading.

You may wish to obtain advice from a qualified financial adviser, pursuant to a separate engagement, before making a commitment to purchase any of the investment products mentioned herein. In the event that you choose not to obtain advice from a qualified financial adviser, you should assess and consider whether the investment product is suitable for you before proceeding to invest and we do not offer any advice in this regard unless mandated to do so by way of a separate engagement. You are advised to read the trading account Terms & Conditions and Risk Disclosure Statement (available online at www.poems.com.sg) before trading in this product.